



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #050421
Entitled

JOC or IQCC Program Management Consulting Services

The following advertisement was placed March 16, 2021 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Merx, The New York State Contract Reporter www.nyscr.ny.gov, PublicPurchase.com, and March 17, 2021 in Oregon's *Daily Journal of Commerce*:

Sourcewell, a State of Minnesota local government agency and service cooperative, is requesting proposals for JOC or IQCC Program Management Consulting Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than May 4, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

A1 Works-in-Progress Associates, LLC	Hudson Meridian Construction Group, LLC
Altus Group Limited	JPH Consulting, Ltd.
AT&T	Lakeshore Learning Materials
Barnard Howard, LLC	Major Project Management
BAYONE SOLUTIONS, INC.	Mandaree Enterprises
Boost, Inc.	OCMI, Inc.
Bryant Crisis Intervention Center, LLC	Office of General Services
Building Maintenance Optimization Consultants, Inc.	Phoenix Business, Inc.
Business Intelligence Reporting Services, Inc.	Resourcecx, Inc.
Computer Consultants International, Inc.	RoadBotics, Inc.
Civic Intelligence, LLC	Savvy IT Resources, Inc.
CO-VEN-CO, LTD	SCB Management Solutions, Inc.

Contractor Plan Center	Skyline Roofing, Inc.
ConvergeOne	Stantec
Cybertech Automation USA	Strategic Alliances Group, Inc.
Dude Solutions	Tag Business Services, LLC
eRepublic, Inc.	Taksha SmartLabz, Inc.
F.H. Paschen	TEKsystems
Facility Optimization Solutions, LLC	Toll International, LLC
FOS by CannonDesign	VIA Technical, LLC
Four BT, LLC	VortalSoft, Inc.
The Gordian Group, Inc	Western Business Improvement Advisors, Ltd.
Health Management Associates, Inc.	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on May 4, 2021, at 4:41:05 pm CT. Proposals were received from the following:

Computer Consultants International, Inc.
Facility Optimization Solutions, LLC
The Gordian Group, Inc
JPH Consulting, Ltd.
RoadBotics, Inc.

Proposals were reviewed by the Proposal Evaluation Committee:

James Voelker, CPCM, CFCM, Procurement Lead Analyst
Chris Robinson, CPSM, Procurement Manager
Michael Munoz, CPPB, Procurement Analyst
Bill Davison, CPPO, NIGP-CPP, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the services offered in the proposal response from Computer Consultants International, Inc., fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Facility Optimization Solutions, LLC provides all software products and professional services needed to implement and maintain a JOC or IQCC program. They are prepared to serve Sourcewell participating entities with offices strategically located across the United States and Canada. Facility Optimization Solutions' Simplebid software platform offers features such as increased control in managing contractor behavior and added transparency in task order pricing and contractor adjustment factors. They are offering a competitively discounted pricing model for Sourcewell participating entities.

The Gordian Group, Inc offers a comprehensive solution to implement and administer a turnkey JOC or IQCC program. They are able to provide their services throughout the United States and Canada utilizing their staff of

over 600 employees. Through the Gordian Cloud software Sourcewell participating entities can track key performance metrics including total procurement time, final cost compared to budget, and cost of initial price proposal to final price proposal. The Gordian Group offers solid discounts in their pricing model to Sourcewell participating entities.

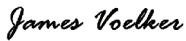
For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #050421 to:

Facility Optimization Solutions
The Gordian Group, Inc.

#050421-FAC
#050421-GGI

The preceding recommendations were approved on June 3, 2021.

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James Voelker, CPCM, CFCM, Procurement Lead Analyst

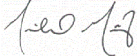
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Chris Robinson, CPSM, Procurement Manager

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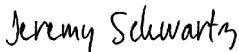
STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #050421 JOC or IQCC Program Management Consulting Services**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

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Jeremy Schwartz, CSSBB, CPPO
Chief Procurement Officer